



HHL is a university-level institution and ranks among the leading international business schools. HHL is the oldest institute for higher education in business in the German-speaking world and is accredited by AACSB International. Its goal is to educate effective, responsible, and entrepreneurial business leaders through excellence in research, teaching and practice. HHL stands out as an entrepreneurial institution with its clear research focus, its outstanding teaching and its effective knowledge transfer into practice, as well as in the exceptional service for students.

To join our team as of **December 2020/January 2021** we are looking for a:

**Research Associate (doctoral student) (m/w/d)**  
on the  
**Chair of Financial Management and Banking**  
**held by Prof. Dr. Bernhard Schwetzler**

(50-100%; limited to 3 years; opportunity for PhD)

**Who we are:**

The focus of our research and teaching is in the areas of corporate finance, corporate valuation, private equity, and mergers & acquisitions. We work scientifically sound and application-oriented. Our work is published in leading scientific journals (e.g. Journal of Banking & Finance, Journal of Corporate Finance) as well as practice-oriented journals (e.g. Corporate Finance, VentureCapital Magazine). Our chair cooperates with numerous partners in practice in research and teaching. Furthermore, the Center for Corporate Transactions and Private Equity (CCTPE) is affiliated to the chair and has close cooperations with renowned sponsors and partners (Boston Consulting Group, Ernst & Young, Nordic Capital etc.).

**Your tasks and doctoral studies:**

Your main tasks are supporting lectures and conducting projects with the chair's partners. You supervise master theses and independently conduct exercise sessions that supplement our lectures. Thus, you do not just remain in the back office but gain actual own teaching experience. We offer 100% employment at our chair as a default, but also accommodate flexible part-time work if you desire this. You work on your cumulative dissertation in close collaboration with the professor and the chair's team. We support you in choosing an appropriate topic and collecting required data (e.g., the CCTPE owns one of Europe's largest proprietary databases on private equity buyouts). Our doctoral students regularly attend in international conferences, where they present and discuss the results of their research. Furthermore, you take part in HHL's doctoral course program, which enables you to learn relevant research methods. At the same time, you fully benefit from HHL's high service level and the international alumni network of our business school. In addition, you will coordinate joint research and practical projects with sponsors and partners for the CCTPE.

**Your profile:**

You have completed or are about to complete your studies of business administration, economics, business mathematics or a related subject with excellent results (master's degree or equivalent). You have corporate finance and Excel skills, are fluent in English, and are willing to familiarize yourself with statistical software (e.g., STATA). Relevant practical experience is a plus. Finally, you should have a passion for finance topics as well as a positive attitude, and take pleasure in working independently as well as in a team in a science-oriented work environment.

We offer you an attractive and challenging job in an enthusiastic team with a professional and inspiring work atmosphere as well as connections to important research and practice networks. If you have any further questions, please contact Mrs. Ulrike Gallwitz (Tel.: +49 341 9851 - 685). We are looking forward to your application, which we ask you to send via e-mail to [u.gallwitz@hhl.de](mailto:u.gallwitz@hhl.de).