Private Equity Database

Brief overview as of October 2018

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Our private equity database at a glance:
Detailed information on more than >34k buyout transactions

Deal information on >34,000 individual private equity buyouts across >140 countries since 1997

Additional key information (e.g., sales, EBITDA, industry) about involved target companies

Additional key information about involved PE funds (e.g., M&A experience, lead partners)

The PE database of the Center for Corporate Transactions and Private Equity (CCTPE)

Fully integrated & reviewed data based on multiple data sets from industry leading PE & Finance data providers

1. Total sample size depending on respective topic at hand
Source: CCTPE
Overview I: Our database shows that the global PE market is still recovering from the Financial crisis of 2008/09

Global development of private equity buyouts

While the number of buyouts has almost reached pre-crisis levels again, the respective deal volume is still below 50% of its all-time high in 2007

Note: 2017 data available but currently under detailed review
Source: PE database of the Center for Corporate Transactions and Private Equity (CCTPE)
Overview II: The US and the United Kingdom account for nearly half of all private equity transactions globally ...

Number of PE buyouts by region of target company

While in 1997 the US and the United Kingdom accounted for >60% of all PE buyouts globally, the share reduced to less than 50% by 2016

Source: PE database of the Center for Corporate Transactions and Private Equity (CCTPE)
... and 57% of the deal volume, but continental Europe and others (mainly Asia) are gradually reducing the gap

While in 1997 the US and the United Kingdom accounted for almost three quarters of the global PE buyout volume, the share reduced to 57% by 2016

1. No significant deal values available for countries outside the US, UK and continental Europe in the year 1997

Source: PE database of the Center for Corporate Transactions and Private Equity (CCTPE)
Exemplary detail: The included transactions indicate that ‘syndicate deals’ have become increasingly common.

Number of PE buyouts by type of Private Equity backing

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of PE buyouts (% share)</th>
<th>Absolute number of PE buyouts</th>
</tr>
</thead>
<tbody>
<tr>
<td>1997</td>
<td>91% 9%</td>
<td>0</td>
</tr>
<tr>
<td>2016</td>
<td>84% 16%</td>
<td>1.200</td>
</tr>
</tbody>
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'Syndicate' buyouts: Transactions that involve more than one PE sponsor that form an alliance to invest in a target company.

'Stand-alone' buyouts: All transactions that involve only a single PE sponsor.

While in 1997 syndicate buyouts accounted for less than 10% of all PE buyouts globally, the share increased to more than 15% of all private equity buyouts by 2016.

Source: PE database of the Center for Corporate Transactions and Private Equity (CCTPE)
Summary: Our private equity database covers a wide range of information on a granular transaction-level basis.

Key information and variables of our Private Equity database

- **Deal level information**
  - Entry channel
  - Exit date
  - Involved lead partners
  - Holding period
  - PE syndicates
  - M&A experience

- **Target company information**
  - Enterprise Value
  - Total Assets
  - Long-term debt
  - Employees
  - Target company country
  - Target company country & region

- **PE sponsor information**
  - Involved board representatives
  - IRR
  - Investment CAGR
  - Gearing
  - Net profit
  - Interest cover ratio
  - Shareholder funds
  - EBIT
  - EBITDA
  - Sales
  - Non-current liabilities
  - Addon-deals
  - Involved lead partners
  - Management involvement
  - Entry date
  - Exit channel
  - Educational experience of lead partners
  - Demographic information on lead partners
  - Work experience of lead partners
  - Local offices
  - Headquarters
  - Involved lead partners

- **Buyout chains:** SBOs/TBOs/QBOs

Our continuous effort to review and expand our database allows us to cover a broad range of latest PE topics & issues, relevant for both practitioners and research.

Note: Available sample size depending on respective topic & research question at hand

Source: CCTPE
Contacts: For detailed questions and requests regarding our PE database, feel free to reach out to us

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Source: CCTPE