



## The part-time Master Program in Management (M.Sc.)

HHL – Leipzig Graduate School of Management

# Success by means of education

Part of any company's success is the people who work for it. A well educated and committed workforce is crucial in mastering the challenges of today's times.

Due to the Bologna Process, many Bachelor students are now entering the job market. They are young, committed, and eager to prove themselves. Yet compared to the traditional Diploma graduate, the Bachelor graduates are at a different level of their academic knowledge. Receiving further education on the job is worth the investment as this not only helps you as a company to succeed, but also your employee.

Part-time education at HHL has a successful history. Since 2003, HHL has educated high potentials in its part-time MBA program. It is this experience together with the opportunities provided by the Bologna Process that now allows HHL to start a part-time Master Program in Management (M.Sc.) for recent graduates with a Bachelor degree in Business who want to continue working full-time.

If you are a high potential then get your Masters degree at one of the leading business schools in Germany!

## Your company will benefit from:

- Your thorough qualification by an internationally accredited and ranked university
- Knowledge transfer of latest research findings and management know-how into the company's daily business
- Strengthening of leadership competencies
- Retention and motivation of you as employee
- Cosmopolitan and diverse student body that takes networking to a different level
- Financial support available via European Social Fund

## The part-time M.Sc. Program is designed for professionals with a Bachelor degree, who want to earn an M.Sc. degree while working

Duration: 24 months

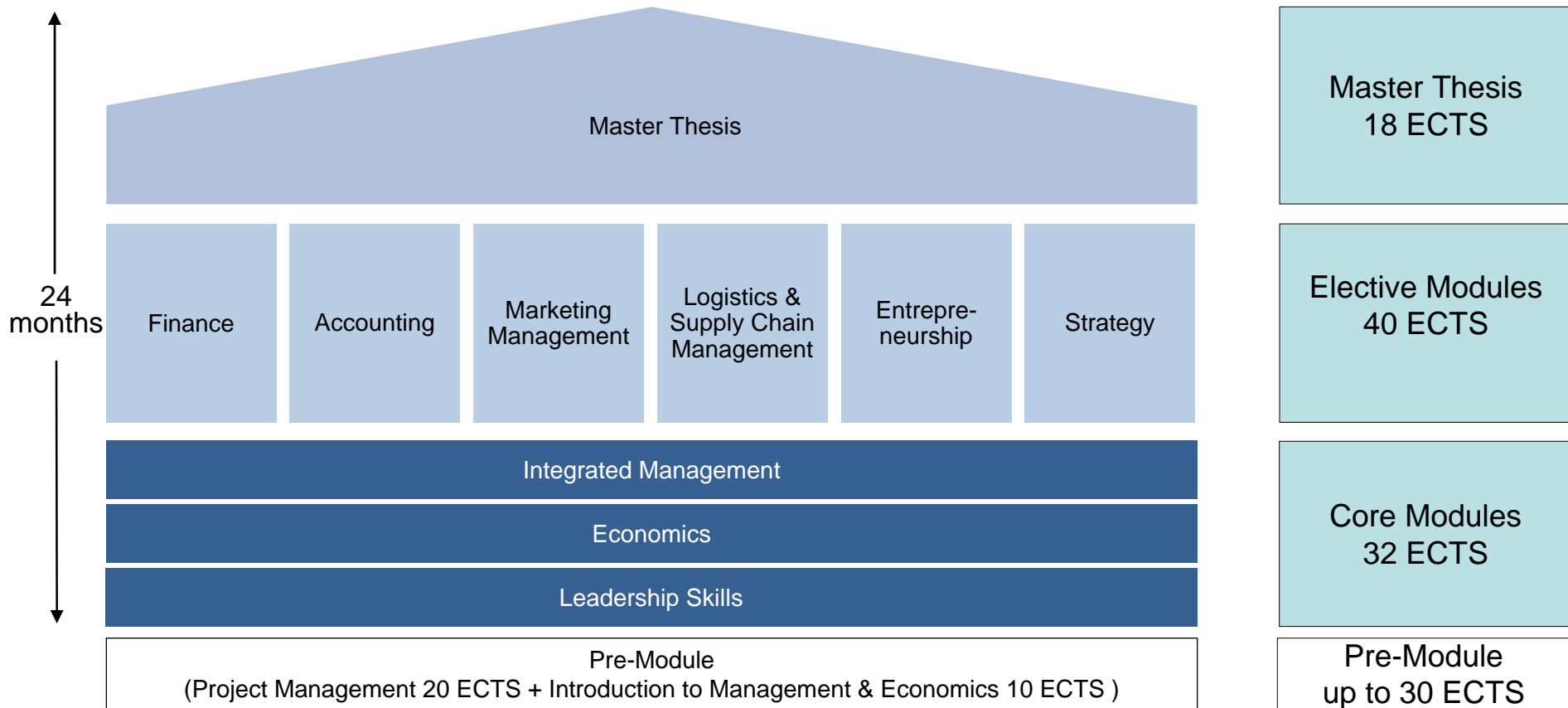
Focus: Business study with elective modules

Lecture format: Friday 4.30 p.m. – 8.30 p.m.  
Saturday 8.30 a.m. – 4.30 p.m.  
(every other weekend)

Language of instruction: English

Teaching methods: lectures, cases, group work, simulations

# The part-time M.Sc. Program consists of three major parts



**Pre-Module**

Project Management (20)

Introduction to Management & Economics (10)

(for applicants who do not fulfill the requirement of 210 credits)

**up to 30 ECTS**

**Zeitaufwand:**  
WE = Wochenende

**Integrated Management**

Finance (2)

Managerial & International Financial Reporting (2)

Marketing & Customer Relationship Management (2)

Logistics (2)

Business Strategy (2)

Entrepreneurship (2)

Human Resource Management (4)

**16 ECTS**

**7 WE**

**Economics**

Macroeconomics (2)

Microeconomics (2)

Research Methods (2)

Microeconomics of Competitiveness: Firms, Clusters, and Economic Development (2)

**8 ECTS**

**4 WE**

**Leadership Skills**

Problem Solving & Communication (2)

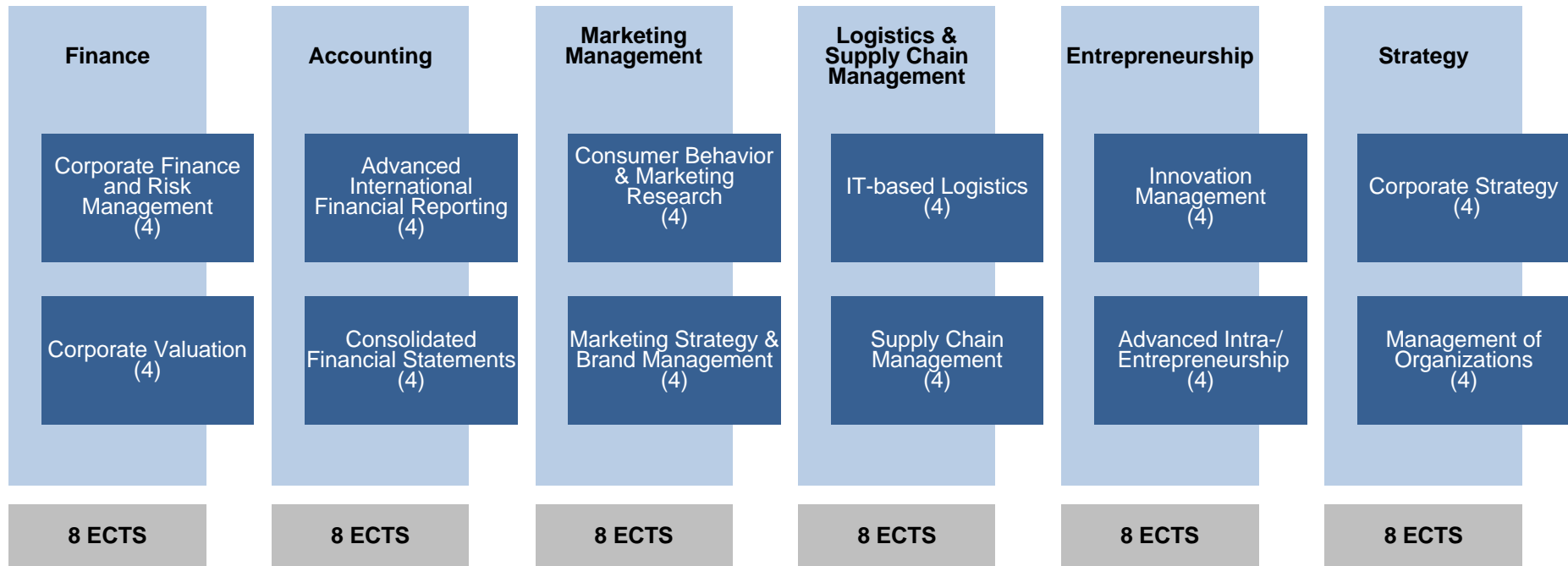
Negotiation (3)

Business Ethics (3)

**8 ECTS**

**First Week + 1 WE**

# Students have to select five out of six elective modules



## To apply for the part-time M.Sc. Program, you have to meet several admissions criteria

Bachelor degree in Business Administration or Economics

Excellent English skills (TOEFL)

Practical experience (at least three months)

GMAT / alternatively HHL Admissions test

Recommendation from a mentor, professor or employer

Tuition fee: 27,000€

**Application  
deadline:**

November 1, 2010

**Program start:**

January 2011

## Master Program in Management (M.Sc.) - Full-time or part-time?

	<b>full-time M.Sc.</b>	<b>part-time M.Sc.</b>
<b>Date of implementation</b>	2006	2011
<b>Program Type</b>	consecutive	consecutive
<b>Duration</b>	18 months	24 months
<b>ECTS</b>	120 ECTS	90 ECTS
<b>Premodule</b>	---	30 ECTS; mandatory for candidates with only 180 ECTS Bachelor degree
<b>Prerequisite</b>	Bachelor degree in Business or Economics	Bachelor degree in Business or Economics
<b>Work Experience</b>	3 months	3 months
<b>Core Modules</b>	Integrated Management Advanced Economics Leadership Skills	Integrated Management Advanced Economics Leadership Skills
<b>Elective Modules</b>	Finance Accounting Marketing Logistics & Supply Chain Management Entrepreneurship Strategy Advanced General Management	Finance Accounting Marketing Management Logistics & Supply Chain Management Entrepreneurship Strategy
<b>Thesis</b>	Master Thesis	Master Thesis
<b>Students per class</b>	40	20
<b>Program start</b>	September	January (pre-module September)
<b>Term abroad</b>	mandatory	---
<b>Internship</b>	optional (up to two)	---
<b>Price</b>	EUR 22.500	EUR 27.000
<b>Price Premodule</b>	---	EUR 5.000 out of which EUR 2.000 will be credited towards tuition
<b>Tuition tax deductible</b>	yes	yes
<b>Course hours</b>	weekdays, occasionally weekend	every other weekend (Friday late afternoon – Saturday) in Leipzig one kick-off week in Leipzig

# HHL – Germany’s first address in business education

HHL is not only Germany’s oldest business school, it remains one of the country’s leading management institutions to the present day, offering international business education based on elite academic standards.

## **Yesterday – HHL was the birthplace of management education**

HHL – Leipzig Graduate School of Management, founded in 1898 as Germany’s first business school, was the birthplace of modern management education. From its inception, HHL has been committed to rigorous management instruction and research, and quickly developed an international reputation.

After the peaceful East German revolution of 1989, which started in the streets of Leipzig, HHL rediscovered the entrepreneurial spirit of its founding days and was restructured as a high-performing private business school – again with full university status.

## **Today – HHL among Germany’s top business schools**

Since its refounding the philosophy behind all HHL programs has been to focus on the student with close student-faculty interaction, in-depth business and academic experiences, at the same time developing the students’ leadership potential and networking skills.

## **Tomorrow – HHL among the top European business schools**

HHL is already recognized by major international business publications as one of the leading business schools in Europe. At HHL we continue to build on our highly successful model and reputation for excellence. We update our curriculum according to the needs of global employment markets to further internationalize our expertise and keep HHL at the forefront of business education and professional training. We invite you to become part of HHL’s promising future.

## Your points of contact for HHL's part-time Master Program in Management (M.Sc.)

### Company Representatives



**Melanie Janke**

Head of Corporate Relations

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### Prospective Students



**Franziska Rook**

Student Recruitment

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